10/10/2019

The Dallas office of Marcus & Millichap is expanding, and we are seeking a driven, entrepreneurial, and capable sales professional to join our real estate investment sales team.

**Our Ideal candidate possesses the following attributes:**

·         Self-motivated, ambitious, and inspired to succeed

·         Above-average communication and relationship-building skills

·         A high level of personal responsibility, honesty, and empathy

·         Goal oriented, with a focus on personal development

·         Able to bounce back from rejection, and solve problems creatively

As a leader in the investment brokerage industry, Marcus & Millichap maintains a proven agent development model that offers significant earnings potential and no glass ceiling on your income – no salary or draw is provided (This is negotiable for exceptional candidates), and no real estate experience or license is required to apply.

**A day in the life of our Agents often includes:**

* + Advising clients in the development and execution of their individualized real estate investment strategies
	+ Preparing thoughtful analyses of clients' properties, including broker opinions of value (BOV), market comparables, and research
	+ Researching the local market and staying up-to-date on industry trends
	+ Marketing exclusive property listings to qualified buyers
	+ Prospecting new client relationships, and networking with other industry professionals
	+ Negotiating exclusive listing agreements, and purchase and sales agreements
	+ Participating in best-in-class training and ongoing skills-development workshops

Best regards,

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| **Ryan Wolf** |
| *Vice President Investments* |
| *Director, Net Leased Properties Group* |
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